



The City of
OKLAHOMA CITY
 DEPARTMENT OF FINANCE

APPROVED

11-22-2022

BY THE CITY COUNCIL
Amy H. Simpson CITY CLERK

September 2, 2022

Lexipol LLC
 2611 Internet Blvd
 Ste 100
 Frisco, TX 75034

Dear Vendor:

The Contracting Entity and the contracting vendor have the option of renewing Contract/Pricing Agreement No. **C225024 for Policy and Training Solutions for the Fire Department** for the term **11/23/2022 through 11/22/2023** under the same terms, conditions and provisions as originally awarded, including price(s).

Please indicate your concurrence or non-concurrence by completing the below listed information, including signature, and return to me by **September 16, 2022**. If the individual signing below is not the owner or an officer of the business or corporation, a letter of authorization should also be attached. Corporate Seal will be accepted in lieu of an authorization letter if affixed to this document.

YOUR CONCURRENCE DOES NOT GUARANTEE RENEWAL. Should the Contracting Entity decide not to renew the above contract, you will be notified in writing or electronically. **This form may be mailed, faxed, emailed, scanned or otherwise electronically submitted for contract/pricing agreement renewal.**

If you have any questions, please contact me at (405) 297-3600, Fax (405) 552-6037 or Email: Pennie.Leck@okc.gov.

Thank you,

Pennie Leck
 Pennie Leck, Management Specialist
 Fire Department

☒ **Yes, I would like to renew
 per the above mentioned.**
☐ **No, I do not wish to renew.**

[INTERNAL USE ONLY]

☐ **The Contracting Entity
 chooses not to renew the
 above contract/pricing
 agreement.**

Jan Roos

PRINTED NAME

Vice President & General Counsel

DocuSigned by:

TITLE

Jan Roos

AUTHORIZED SIGNATURE

Lexipol LLC

COMPANY NAME

2611 Internet Blvd Ste 100

STREET ADDRESS

Frisco, TX 75034-9085

CITY, STATE AND ZIP CODE

844.312.9500

BUSINESS TELEPHONE

receivables@lexipol.com

CONTACT E-MAIL

Thank you for being a Lexipol customer. We greatly appreciate your business and the opportunity to help improve your agency's performance.

Your Lexipol subscription is coming due for renewal. We know your agency's budget is the result of careful planning and resource allocation, so we are pleased to provide some information on the factors influencing your renewal amount.

We continually invest in enhancements designed to improve our policy management, online learning and wellness platforms to bring you the highest quality products. As pressure on public safety and local government agencies has increased, we have expanded our staffing and invested in new technologies so we can help your agency stay on top of the evolving changes and better protect your community.

Since 2021, Lexipol's Legal and Content teams have researched a total of 25,696 pieces of legislation and regulatory changes, resulting in a total of 1,257^[SP1] policy updates to our customers across all states. We have also supported personnel training and wellness with more than 150 new and updated courses and wellness modules as well as thousands of Daily Training Bulletins.

In the coming year, we will continue to monitor legislative changes that impact policy and develop new content for our wellness and training applications, including services to support state-specific law enforcement accreditation.

We look forward to working with you to help your agency operate at the highest standards. If you have any questions about your Lexipol subscription, please [contact](#) your Customer Success Manager or email info@lexipol.com.

^[SP1]These two numbers should be updated quarterly.

Lexipol Customer Support | Public Safety Policies & Training | Lexipol

Contact Lexipol Customer Support for help with our public safety policies, training, wellness resources, grant services or advertising solutions.

www.lexipol.com

From: [Leck, Pennie D](#)
To: [Angela Poole](#); [Suzan Moore](#); [Lynn Washburn-Livingston](#)
Subject: RE: Purchase Order
Date: Tuesday, October 11, 2022 8:54:00 AM
Attachments: [Pages from C225024 LEXIPOL LLC.pdf](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)

Hi Angela,

Since the price has increased from what was submitted, please provide a letter on company letterhead with justification for the increase. Thank you

ESCALATION/DE-ESCALATION: Proposer may request a price increase or decrease if the Proposer shows satisfactory proof to the Contracting Entity that a price change is justified and beyond the scope of the Proposer's control.

From: Angela Poole <apoole@lexipol.com>
Sent: Monday, October 10, 2022 4:20 PM
To: Leck, Pennie D <pennie.leck@okc.gov>; Suzan Moore <smoore@lexipol.com>; Lynn Washburn-Livingston <LWashburn@lexipol.com>
Subject: RE: Purchase Order

Hey Pennie,

The renewal price for Fire Policy/DTBs/SPS/Procedures Package 11/23/2022-11/22/2023 is actually \$33,947.60. So, a slight difference in cost than what you sent. Please let me know if you have any questions.

Best,

Angela Poole
Manager - Customer Success for TX, LA, OK, KS
469-731-0826
apoole@lexipol.com



[Lexipol](#) | [Cordico](#)
[Police1](#) | [FireRescue1](#)
[EMS1](#) | [Corrections1](#) | [Gov1](#)

From: Leck, Pennie D <pennie.leck@okc.gov>
Sent: Monday, October 10, 2022 4:06 PM
To: Angela Poole <apoole@lexipol.com>; Suzan Moore <smoore@lexipol.com>; Lynn Washburn-Livingston <LWashburn@lexipol.com>

Subject: FW: Purchase Order

We believe our annual renewal price is \$32,331.05 since it is based on approximately 1,050 staff but please verify this is correct.

Thank you,
Pennie Leck
Management Specialist
City of Oklahoma City | Fire Department | Administration
820 NW 5th Street, Oklahoma City, OK 73106
Office: 405-297-3600 Fax: 405-552-6037
pennie.leck@okc.gov



From: Leck, Pennie D
Sent: Monday, September 19, 2022 10:16 AM
To: Angela Poole <apoole@lexipol.com>; Brown, Dominick L <dominick.brown@okc.gov>; Pulliam, Janice S <janice.pulliam@okc.gov>
Subject: RE: Purchase Order

Hi Angela,

The contract renewal will be approved next month and a purchase order will be sent in November for term 11/23/2022 – 11/22/2023. Let us know if you have any questions.

Thank you,
Pennie Leck
Management Specialist
City of Oklahoma City | Fire Department | Administration
820 NW 5th Street, Oklahoma City, OK 73106
Office: 405-297-3600 Fax: 405-552-6037
pennie.leck@okc.gov



From: Angela Poole <apoole@lexipol.com>
Sent: Monday, September 19, 2022 9:19 AM
To: FI-Accounts Payable <AccountsPayable@okc.gov>; Brown, Dominick L <dominick.brown@okc.gov>; Leck, Pennie D <pennie.leck@okc.gov>
Subject: Purchase Order

Good morning,

I need to get the Purchase Order for your upcoming renewal sent to us as soon as possible.

Thank you,

Angela Poole
Manager - Customer Success for TX, LA, OK, KS
469-731-0826
apoole@lexipol.com



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[Police1](#) | [FireRescue1](#)
[EMS1](#) | [Corrections1](#) | [Gov1](#)

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